



Key findings from 2nd
Preqin/Amundi *Alternatives*
in Europe report

Alternative Assets in Europe

July 2019
Amy Bensted, Paris



About Preqin

Private Equity

Venture Capital

Private Debt

Hedge Funds

Real Estate

Infrastructure

Natural Resources

- Data, solutions and insights for alternative assets professionals.
- Over 80,000 subscribers across 26,600+ firms worldwide.
- Multi-award-winning service.
- Formed in 2003.





Key Findings from Preqin/Amundi *Alternatives in Europe Report*

Assets Under Management

How has AUM evolved in Europe and which products are seeing the greatest growth?

Where is this Capital Going?

A closer look at the deals landscape in Europe.

Where is the Capital Coming From?

Examining the investor landscape in more detail.

Markets in Focus

A closer look at the leading markets in Europe; UK, France, Italy and Germany

And much more!

Your Presenter for Today



Amy Bensted

Head of Data Products

abensted@preqin.com

1.

Assets Under Management in Europe

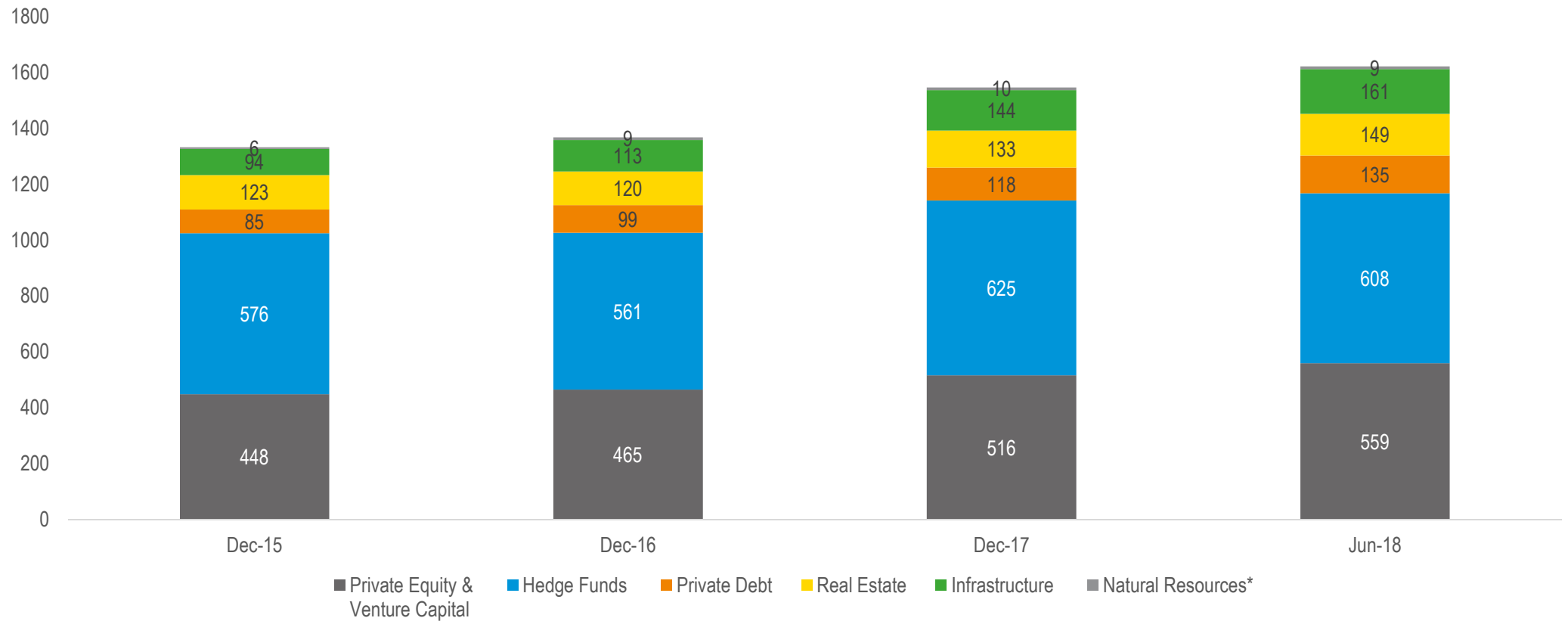
European AUM at Record Levels - €1.62tn



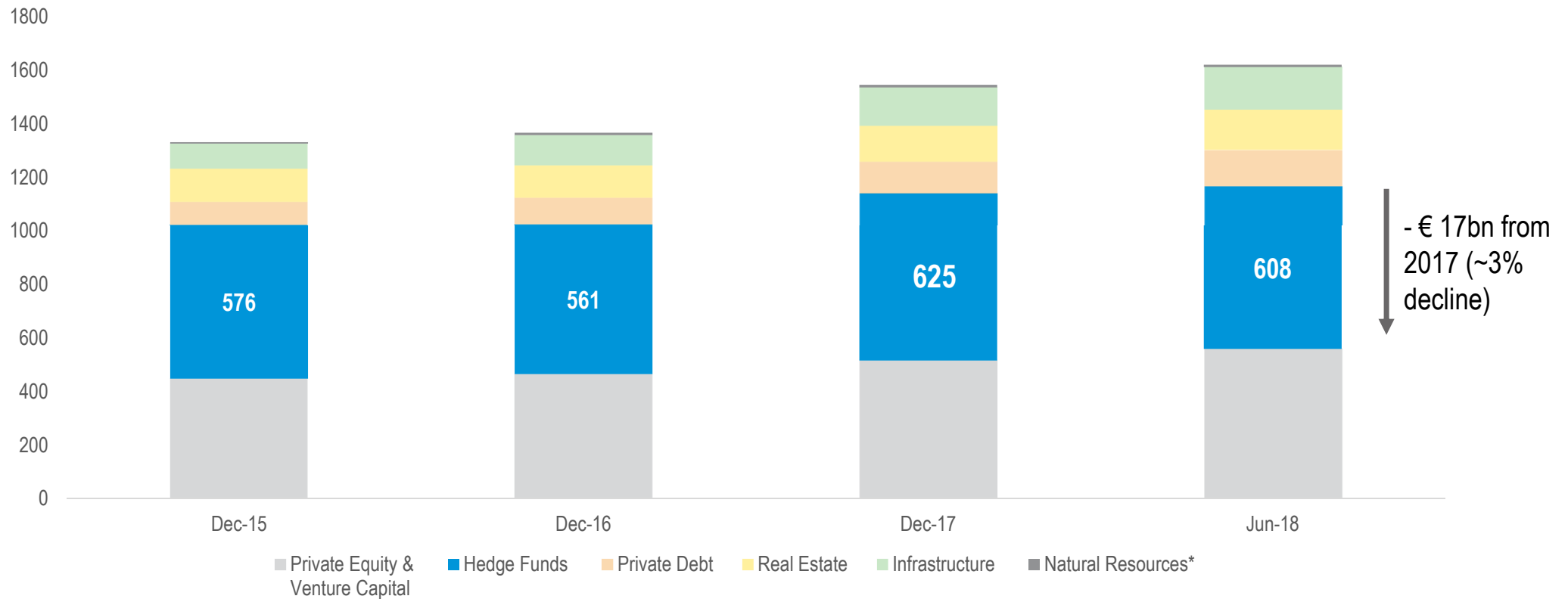
But Digging a Little Deeper...

Are there signs that private equity can become the biggest alternative asset in Europe?

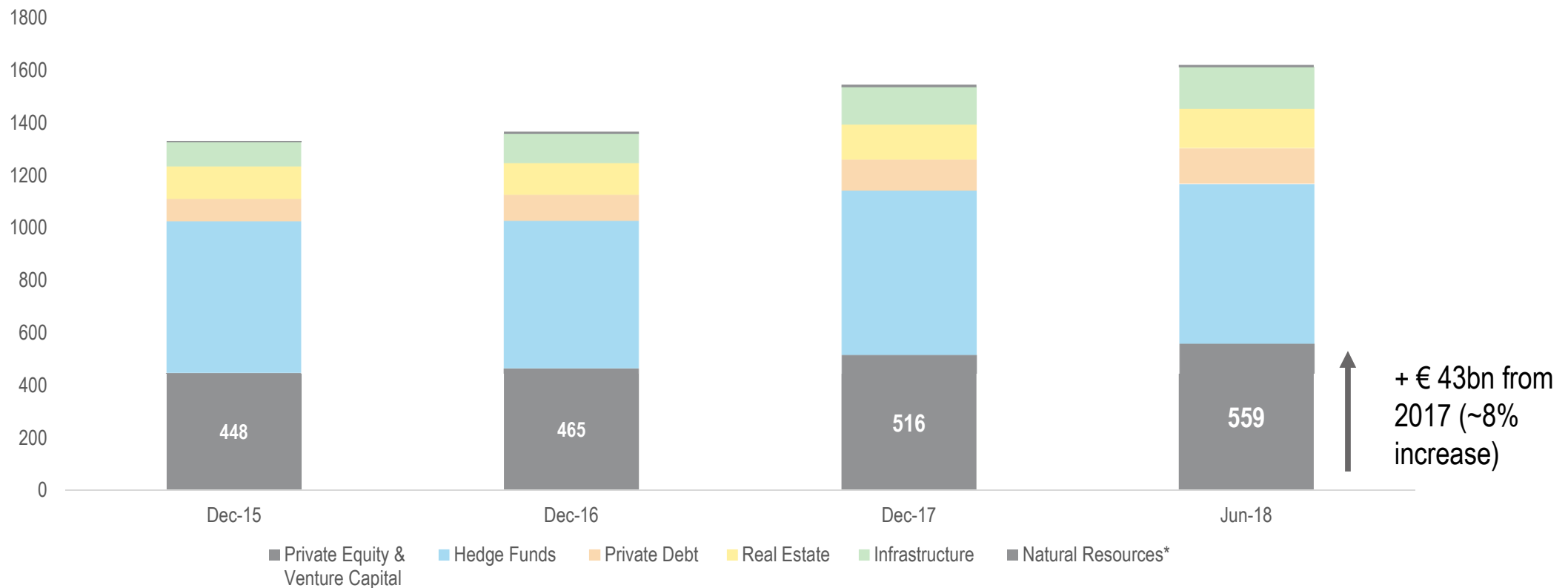
AUM by Asset Class 2015 - 2018



Hedge Funds Assets Decline in 2018

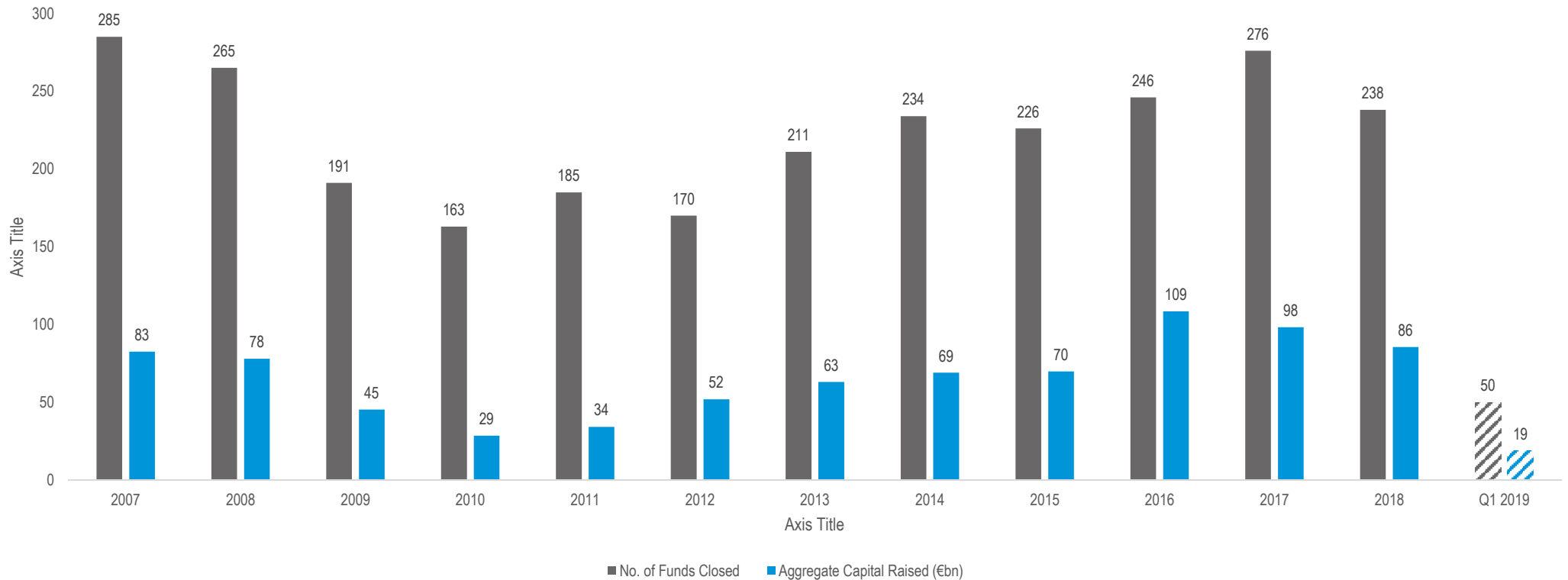


While Private Equity Continues to Boom



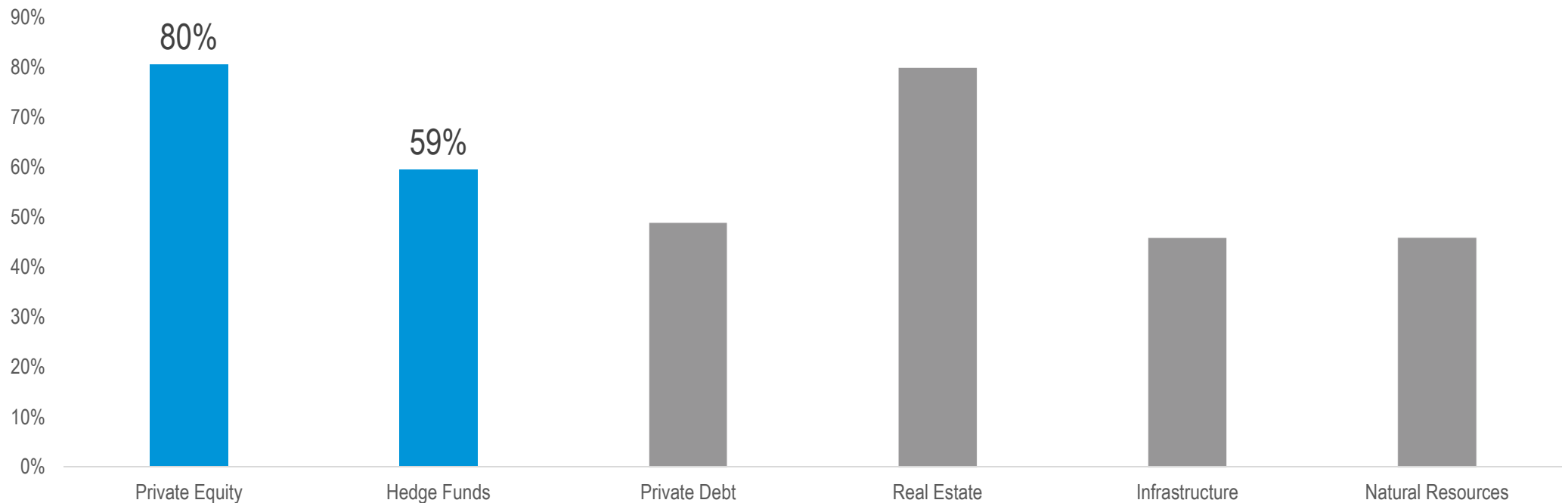
Driven by Strong Fundraising in the Past Few Years

Annual Europe-Focused Private Equity & Venture Capital Fundraising, 2007 - Q1 2019

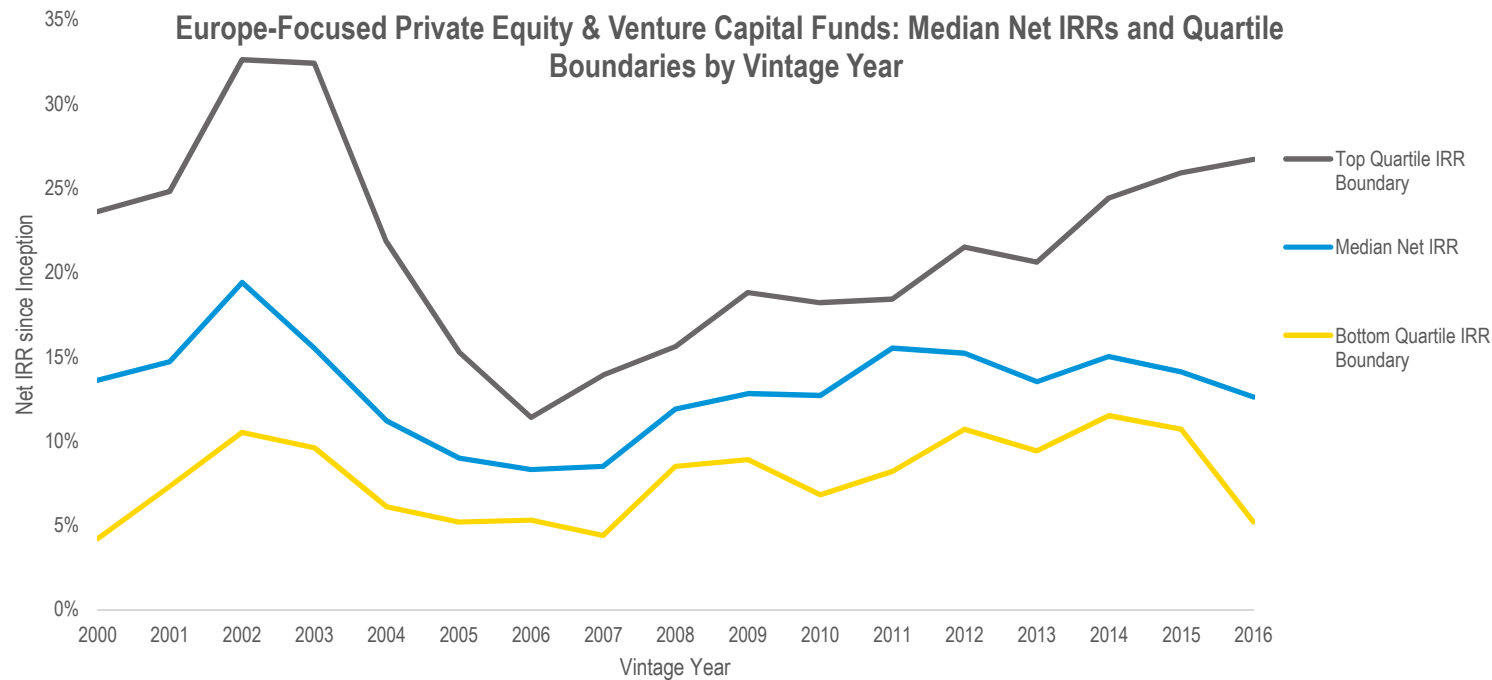


Signs are PE Fundraising Could Go Higher: More European-Focused Investors Target PE than HF

Proportion of Europe-Focused Investors Targeting Each Asset Class



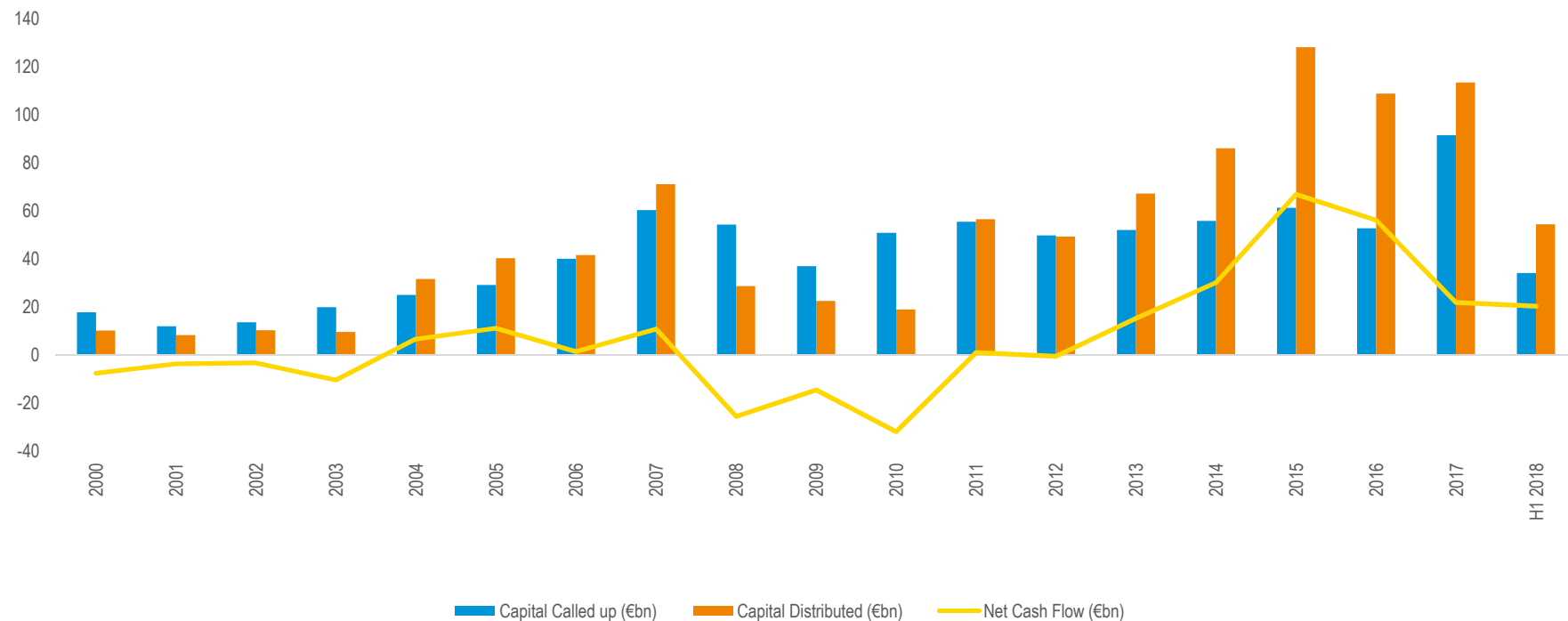
Unsurprising Given the Strong Performance of European Private Equity Over the Long-Term



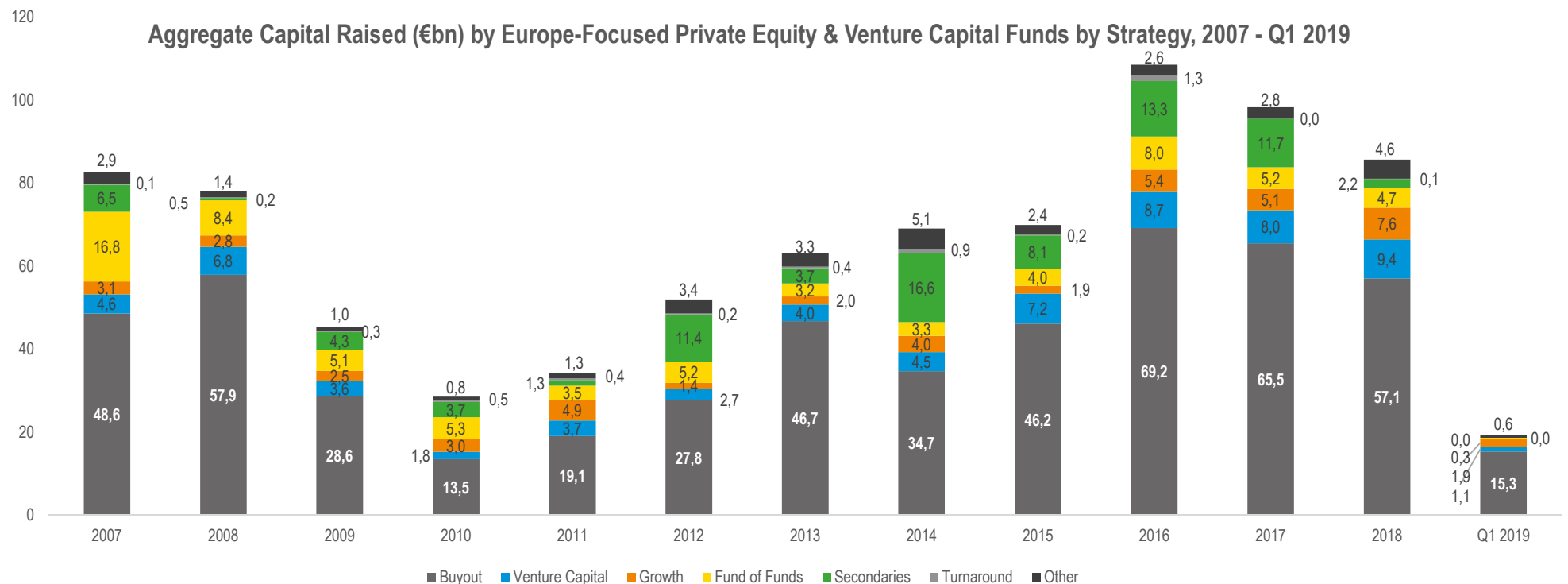
Playing Devil's Advocate...

Following a Drop in Positive Cashflows Back to LPs ...

Europe-Focused Private Equity: Annual Capital Called up, Distributed and Net Cash Flow, 2000 - H1 2018

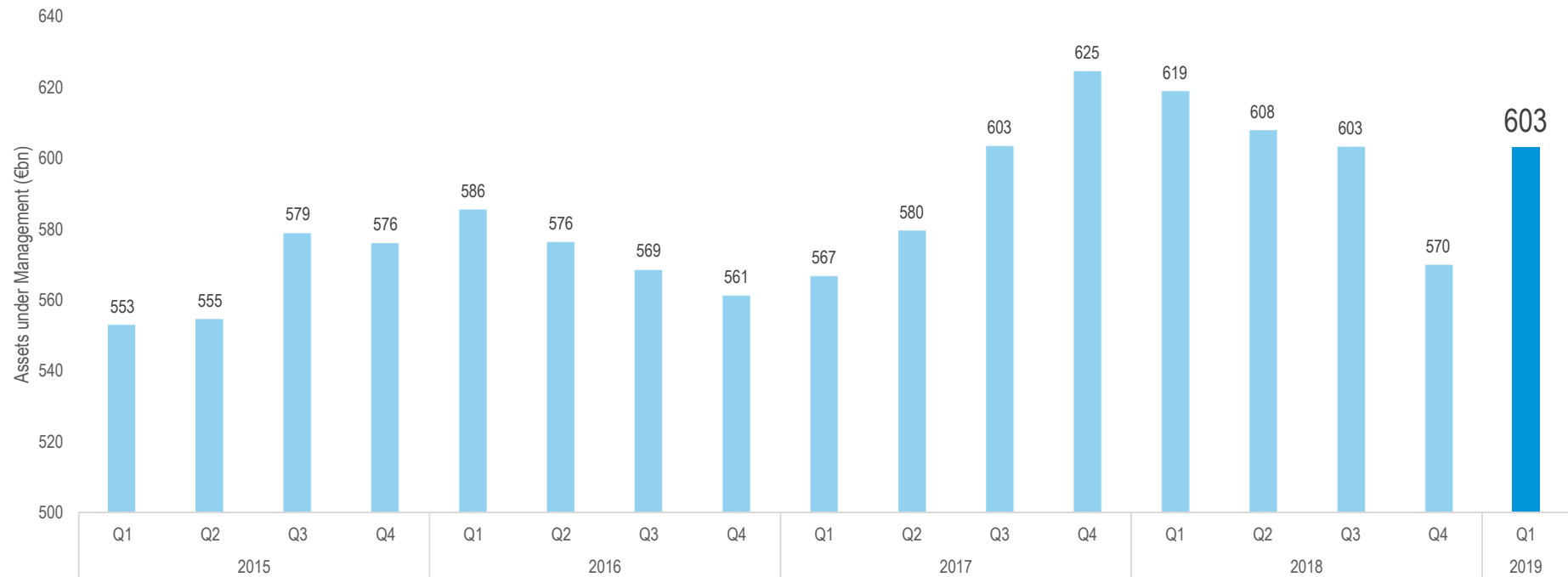


European Private Equity Fundraising Slows...but Still at High Levels

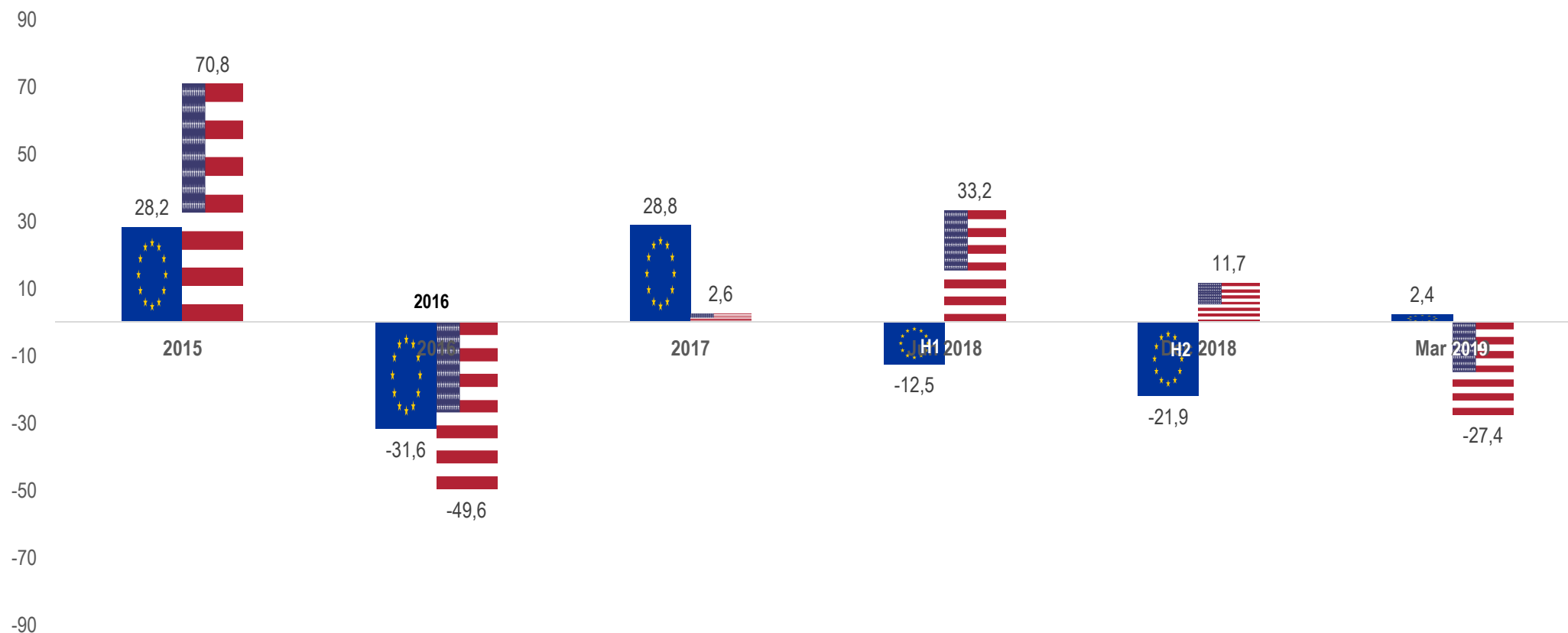


European HF Assets Increase in Q1 2019

Europe-Based Hedge Fund Assets under Management (€bn), Q1 2015 - Q4 2018



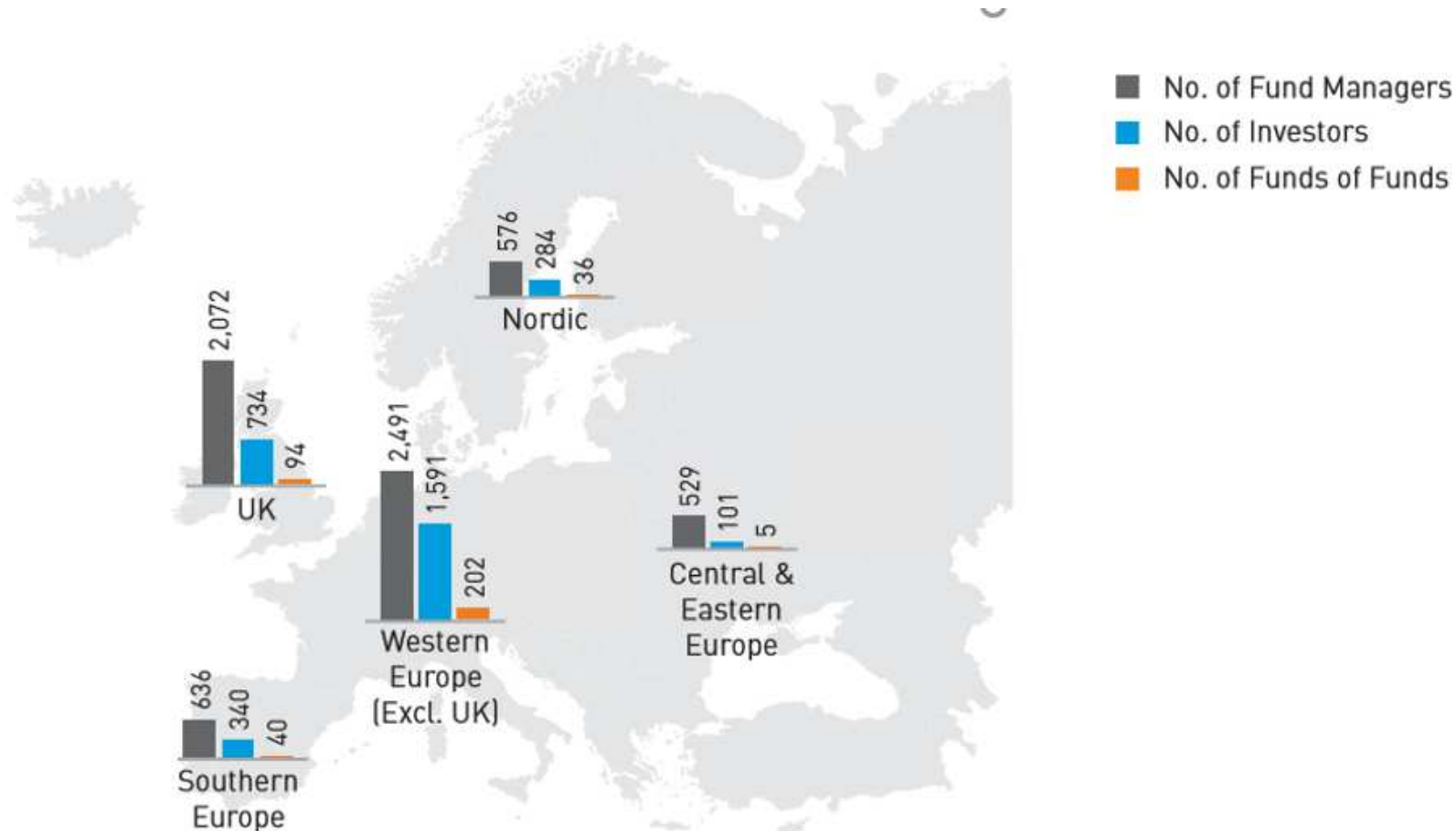
And European Hedge Fund Flows Outpace North America in 2019



2.

Where is This Capital Coming From?

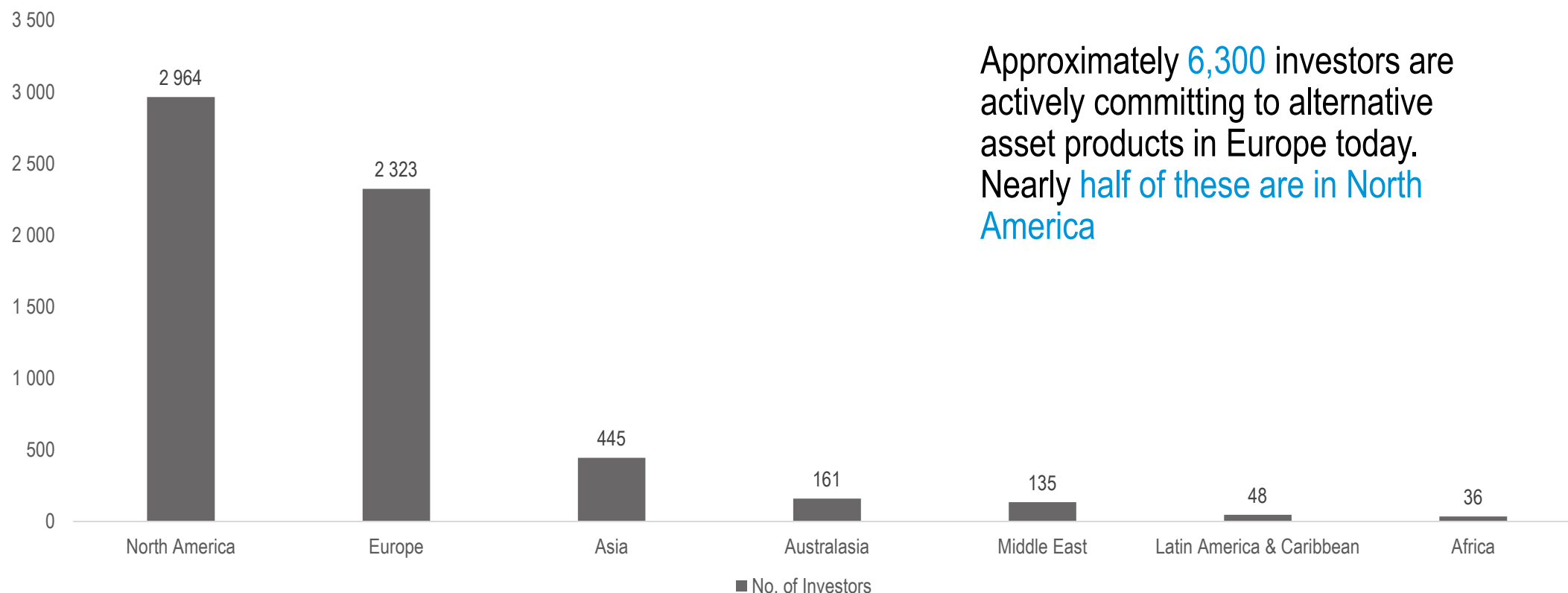
The Diverse European LP and GP Community



But remember: Europe is not a closed box...

Sixty Two Percent of Investors in Europe are not Based in Europe

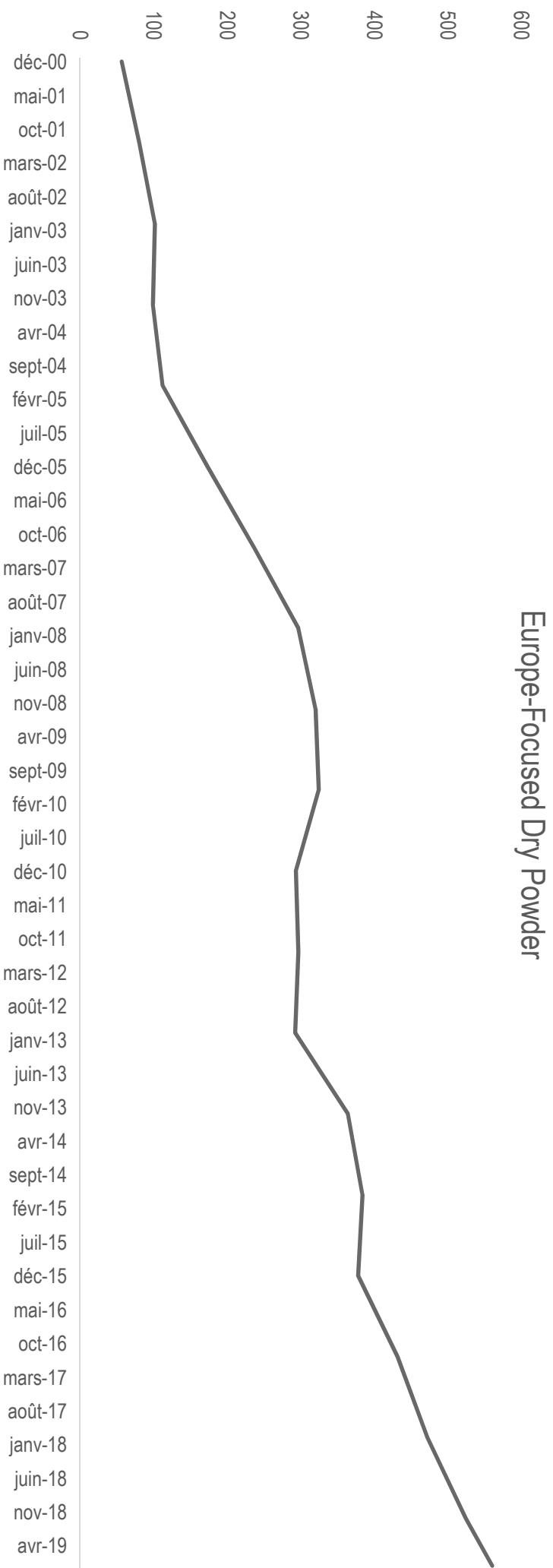
No. of Investors in Europe



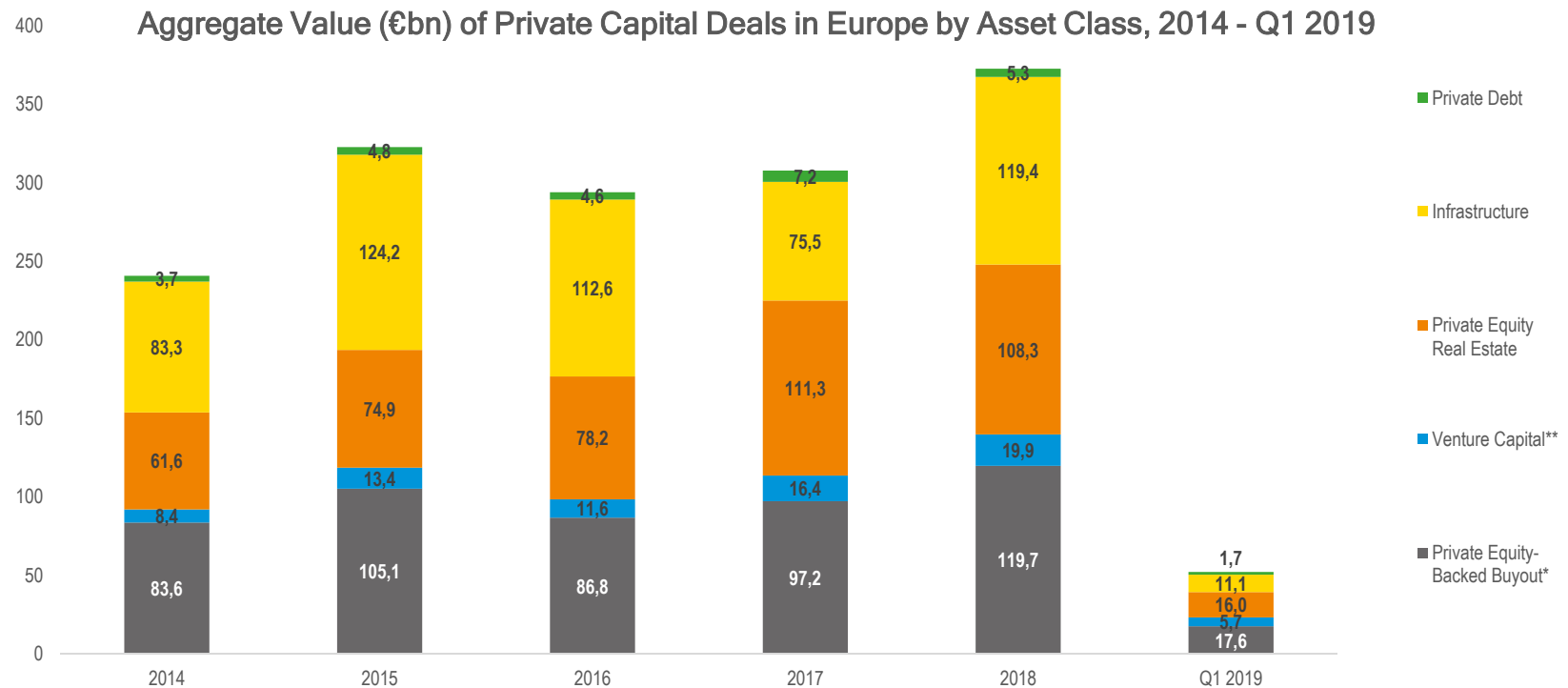
3.

Where is This Capital Going?

Dry Powder Reaches Record Levels

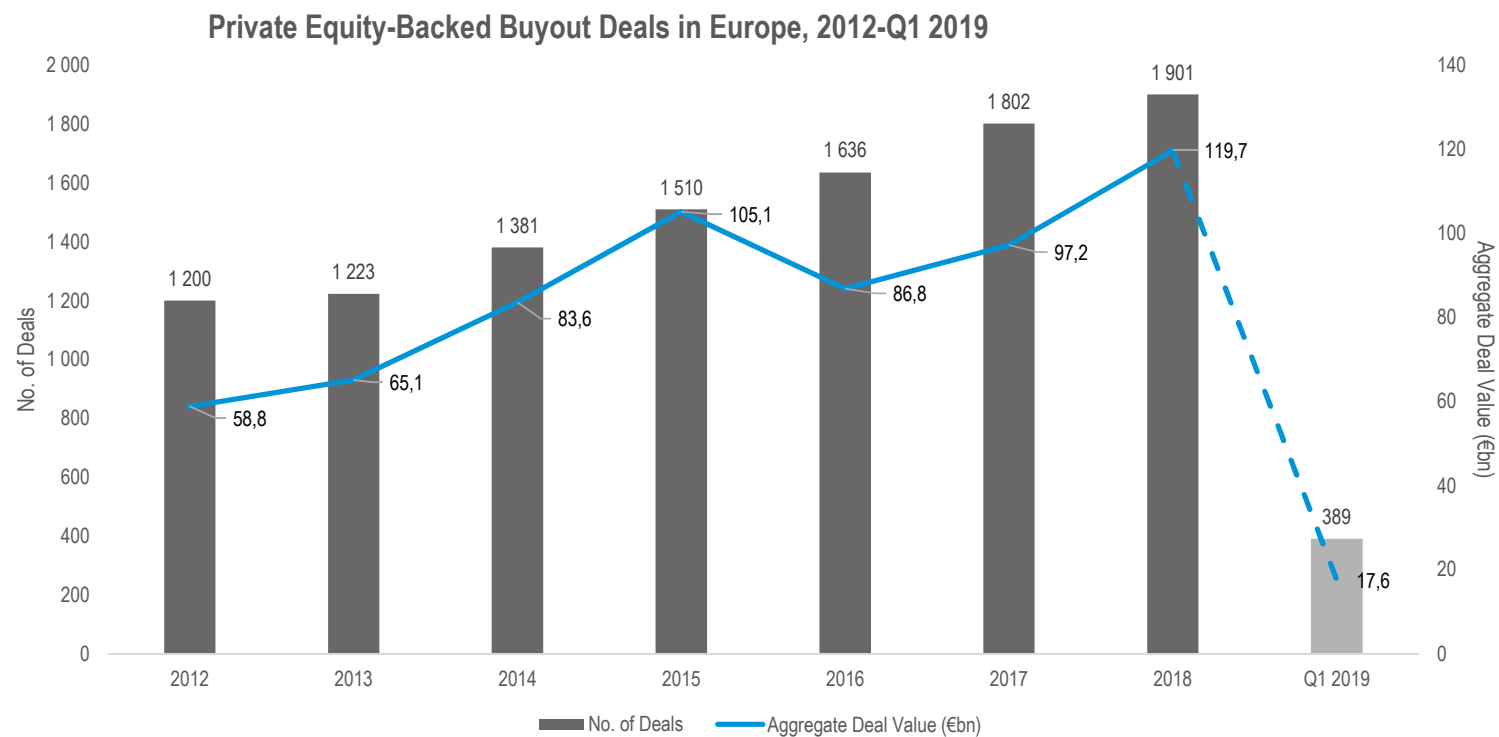


With So Much Capital to Deploy, Deal Making Hits Highs

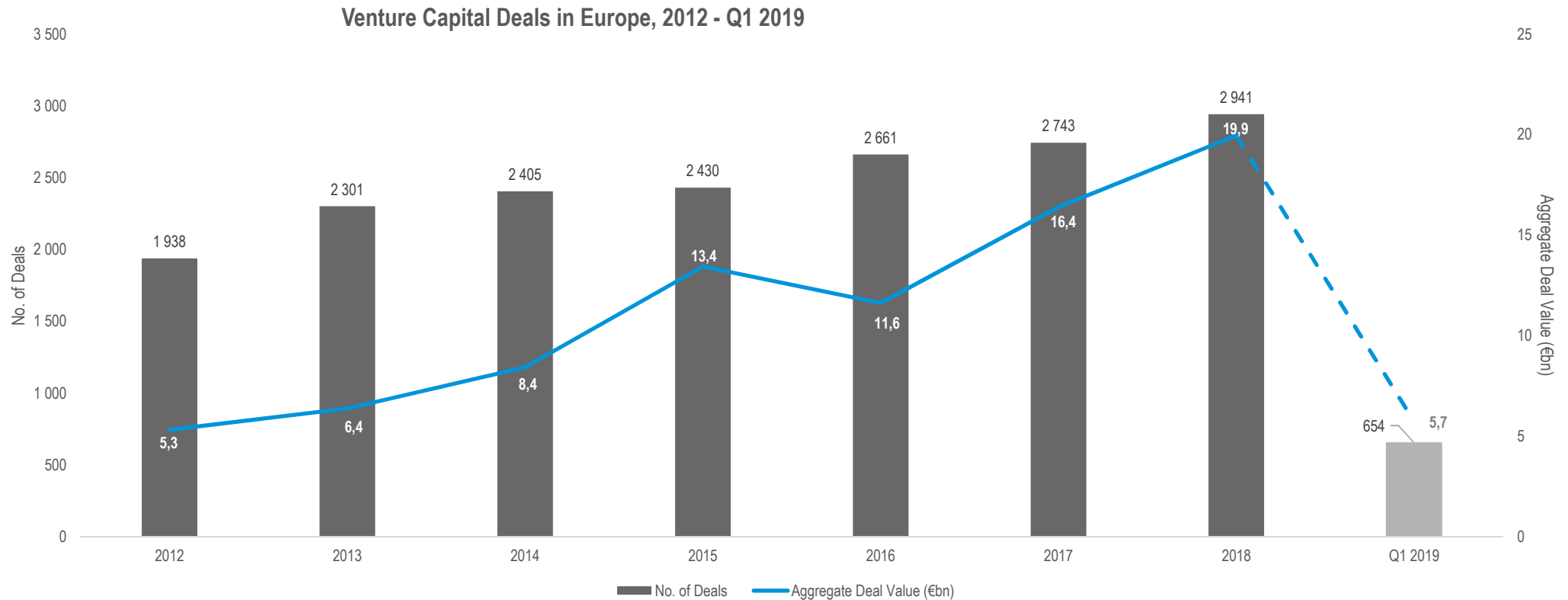


Record highs for...

Buyout Deals

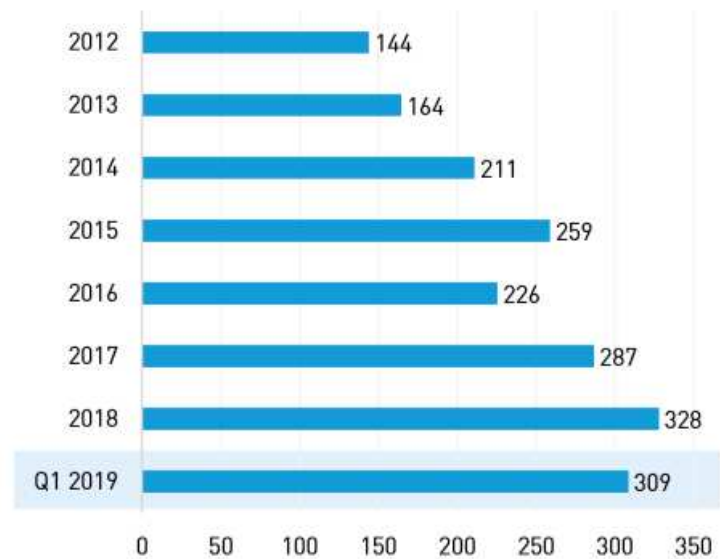


Venture Capital Deals



Venture Capital Deals Also Reach Record High Sizes

Average Size (€mn) of Buyout Deals in Europe, 2012 - Q1 2019



Source: Preqin Pro

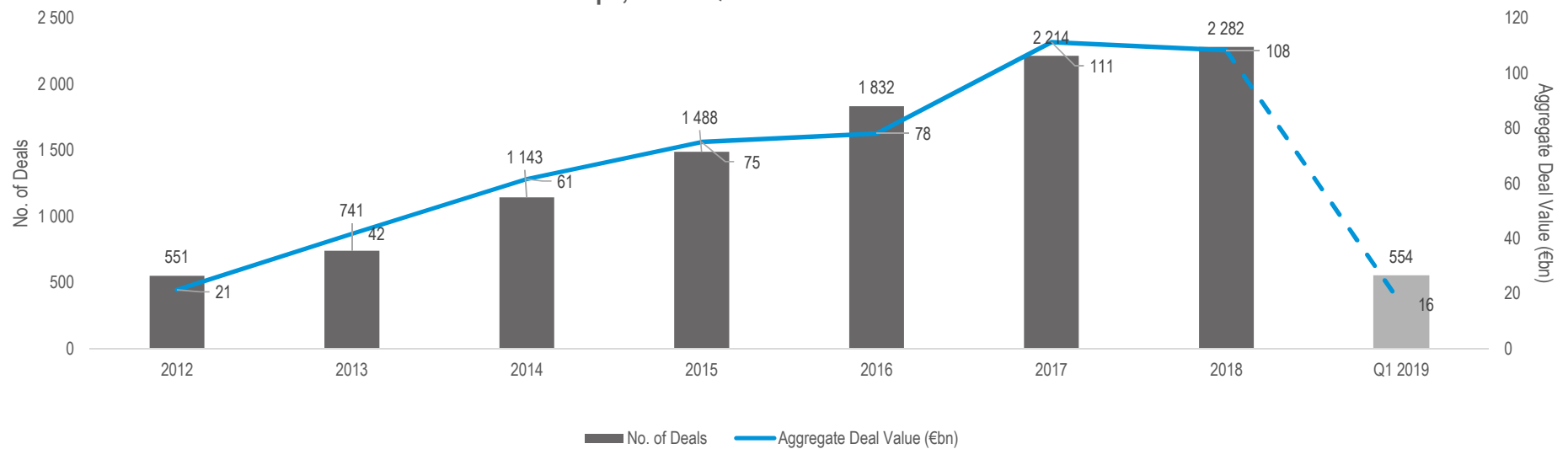
Average Size (€mn) of Venture Capital Deals* in Europe, 2012 - Q1 2019



Source: Preqin Pro

PE Real Estate Deals

PERE Deals in Europe, 2012 - Q1 2019

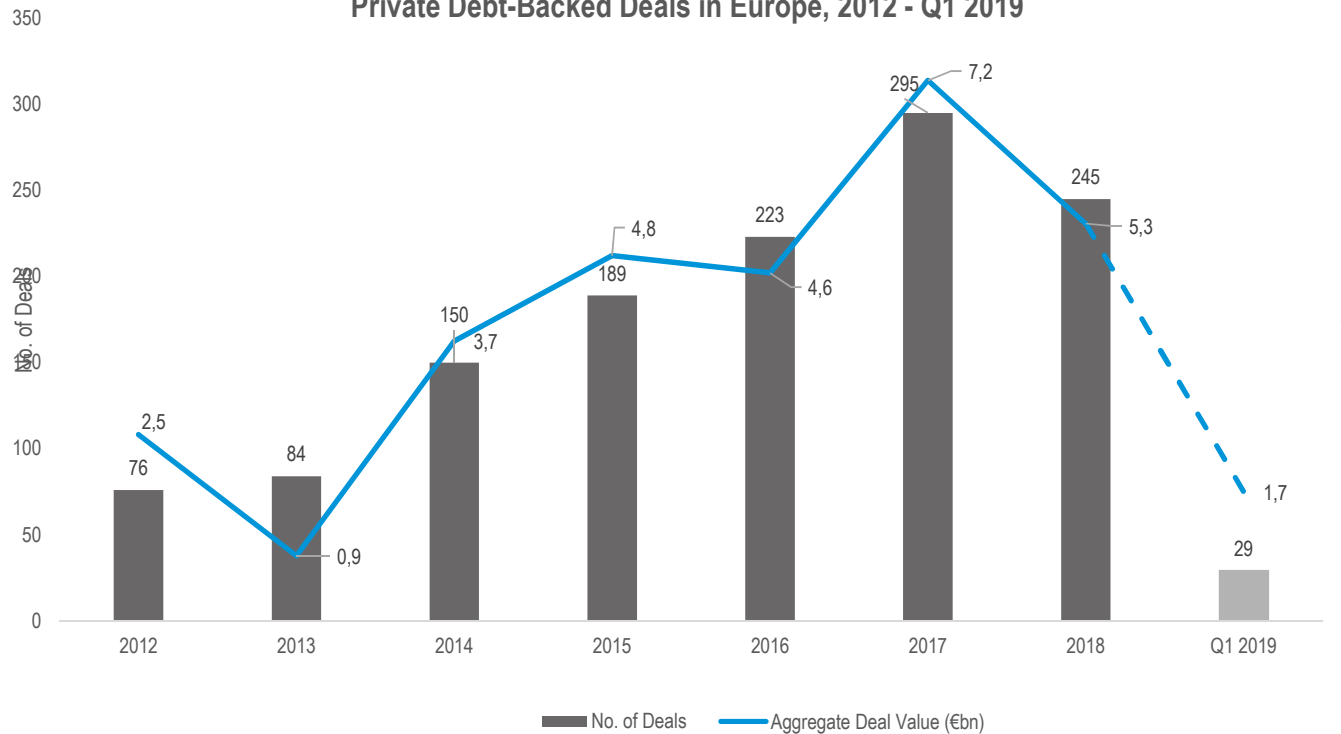


Asset	Deal Date	Deal Size (€bn)	Transaction Type	Location	Property Type	Buyer(s)	Seller(s)
Battersea Power Station	Jan-18	1.9	Single Asset	UK	Niche	Employees Provident Fund, Permodalan Nasional	Unidentified Seller(s)
UK, Retail Portfolio	Sep-18	1.7	Portfolio	UK	Retail	Telereal Trillium, Blackstone Group	Unidentified Seller(s)
Plumtree Court	Aug-18	1.4	Single Asset	UK	Office	LaSalle Investment Management, National Pension Service	Goldman Sachs Asset Management Private Real Estate
5 Broadgate	Jun-18	1.1	Single Asset	UK	Office	CK Asset Holdings	British Land, GIC
Netherlands, Diversified Portfolio	Jun-18	1.5	Portfolio	Netherlands	Residential	Vesteda Group	NN Group
The Century Portfolio	Aug-18	1.0	Portfolio	Germany	Residential	PFA Pension	Industria Wohnen

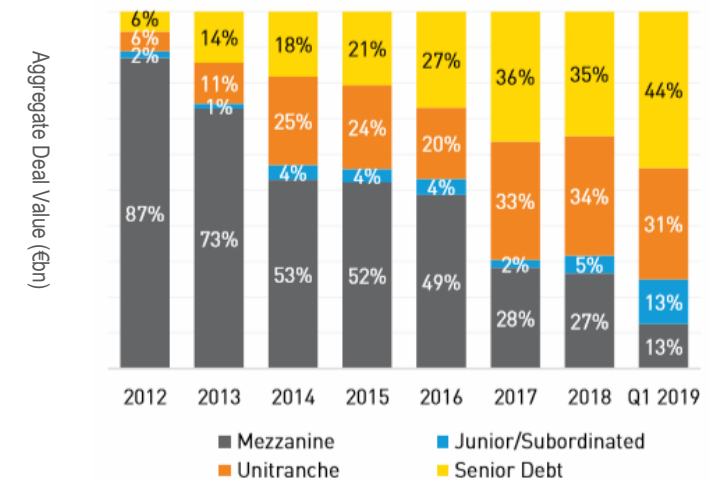
Others didn't quite hit the highs..

Private Debt-Backed Deals

Private Debt-Backed Deals in Europe, 2012 - Q1 2019

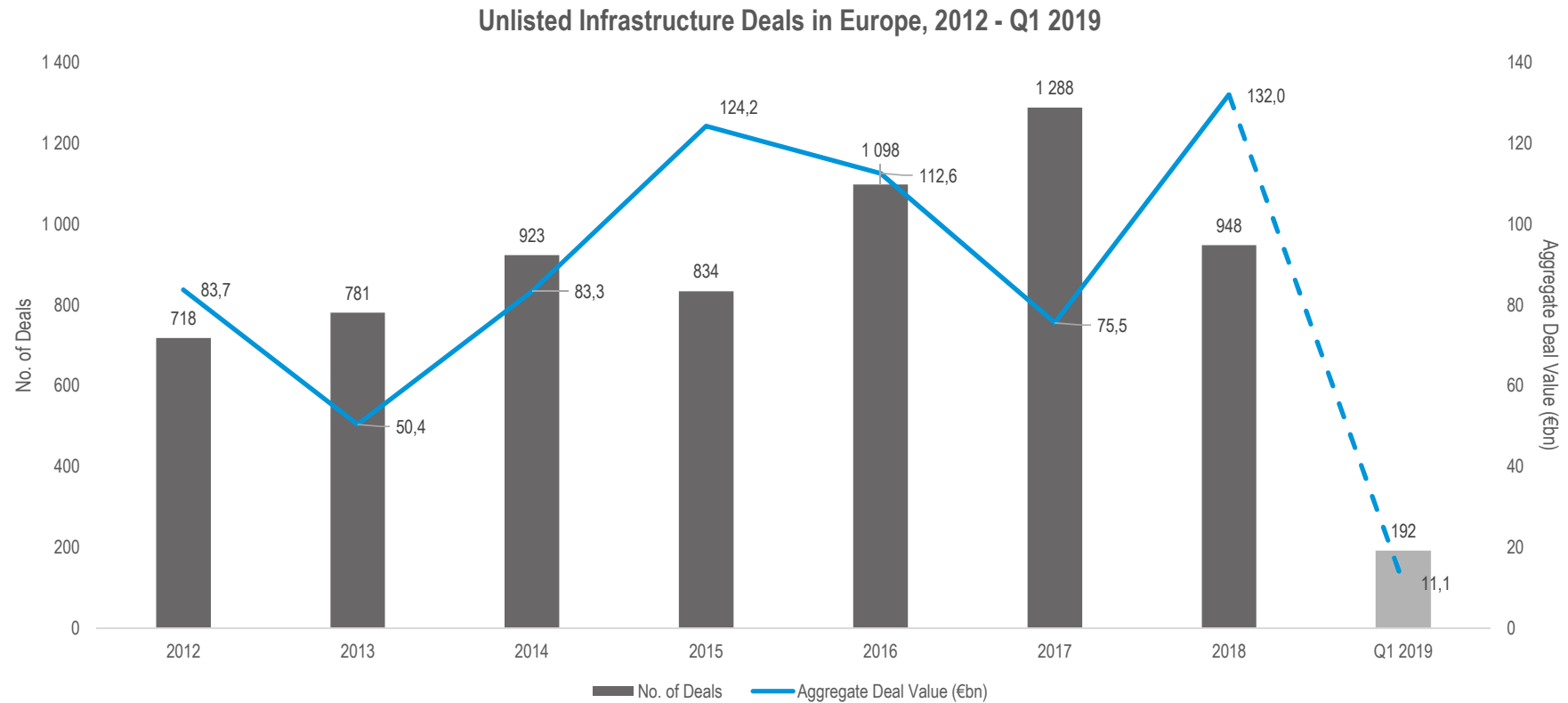


Private Debt-Backed Deals in Europe by Debt Type, 2012 - Q1 2019



Source: Preqin Pro

Infrastructure Deals



5.

Some Key Countries in Focus

Where Are the Biggest Markets? A Close Look at Some of the Leading Centers for Alternatives



UK-Based Assets under Management

€948bn



France-Based Assets under Management

€181bn



Germany-Based Assets under Management

€57bn



Italy-Based Assets under Management

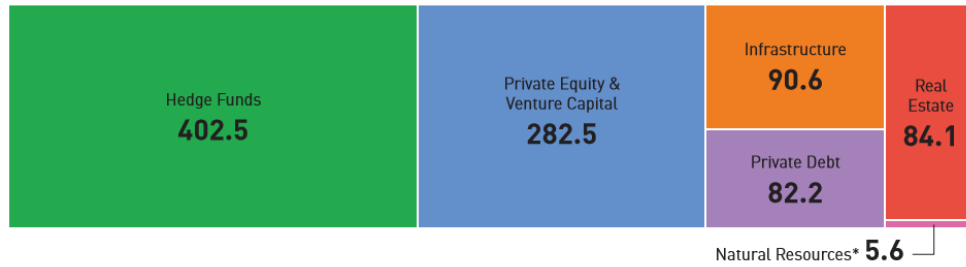
€27bn



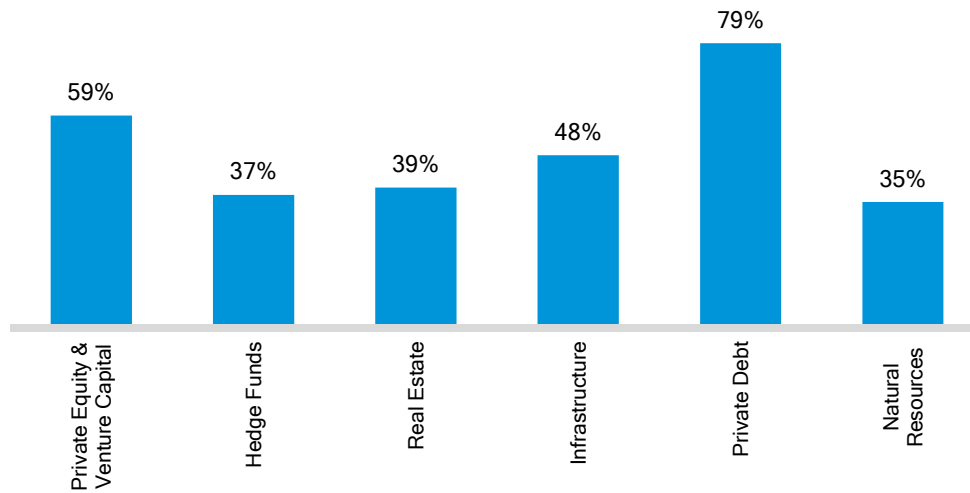
Spain-Based Assets under Management

€16bn

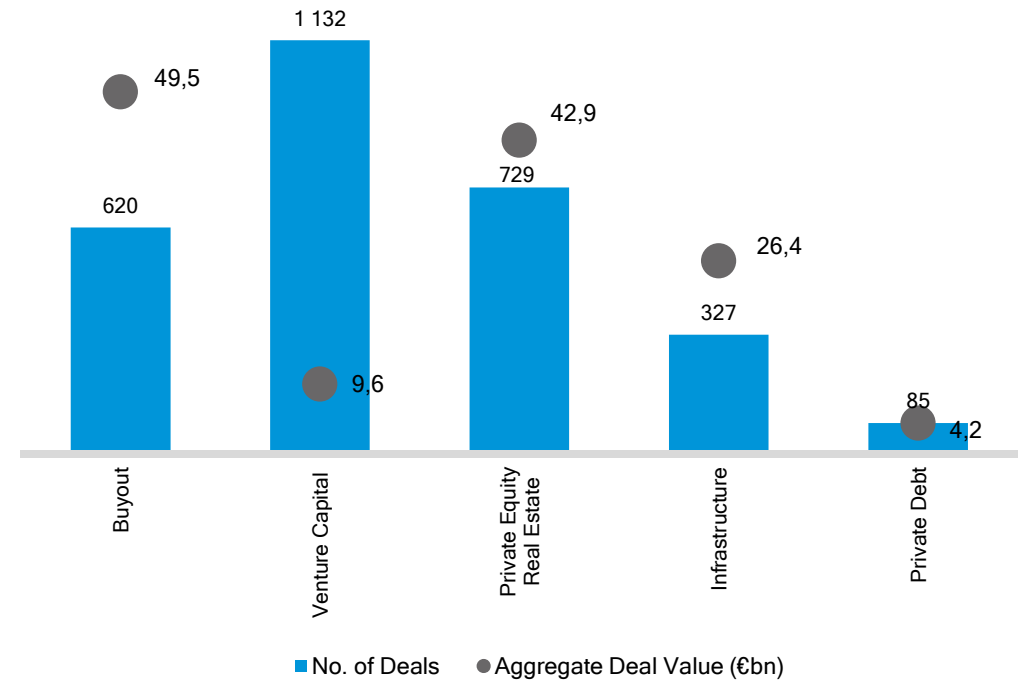
UK



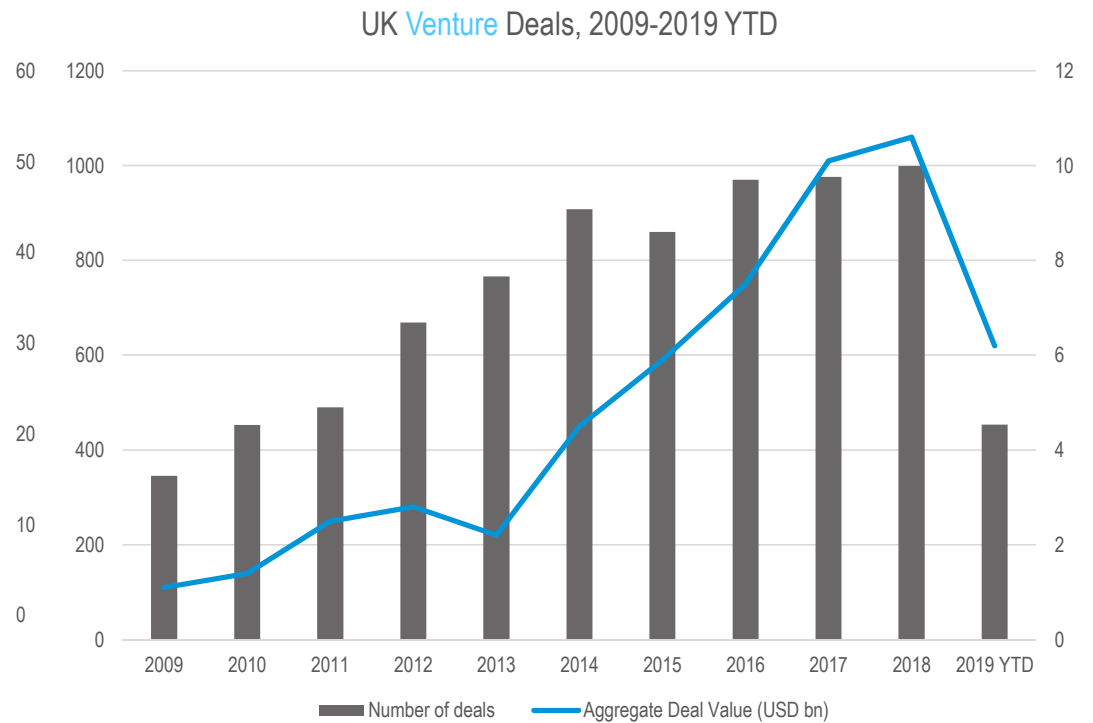
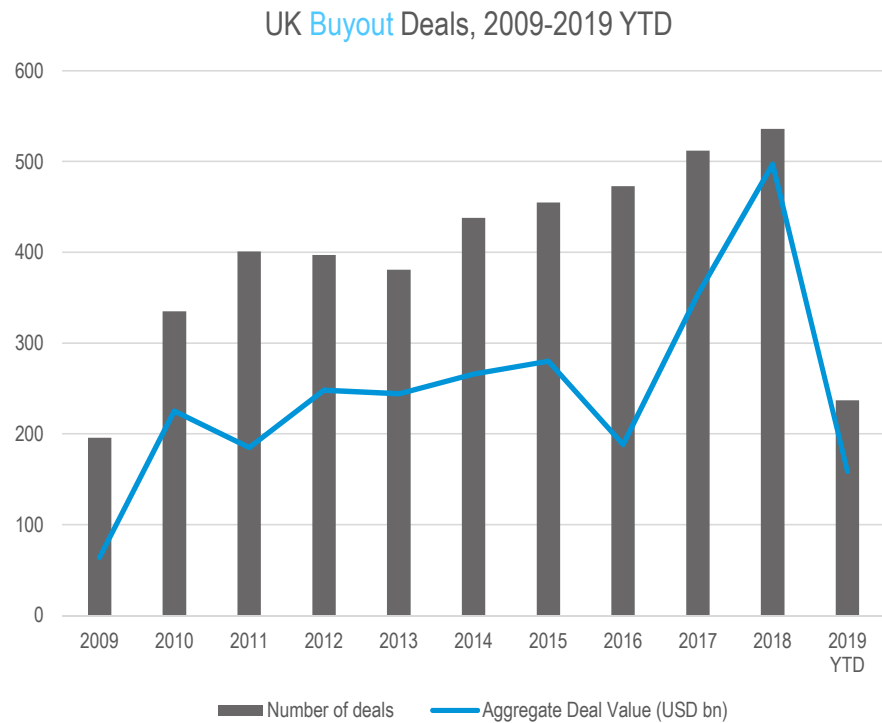
UK Based Investors Active in Each Asset Class



Private Capital Deals in the UK, 2018- Q1 2019



Deal Making Still Strong Despite Brexit

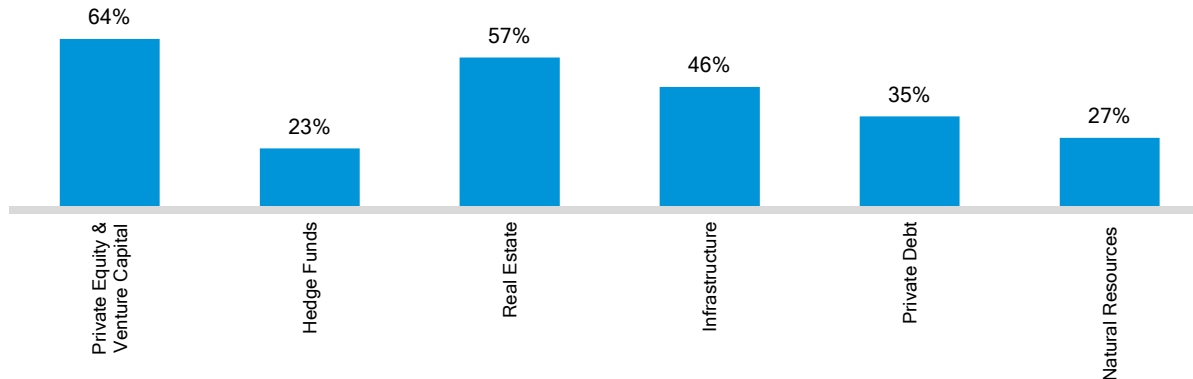


France

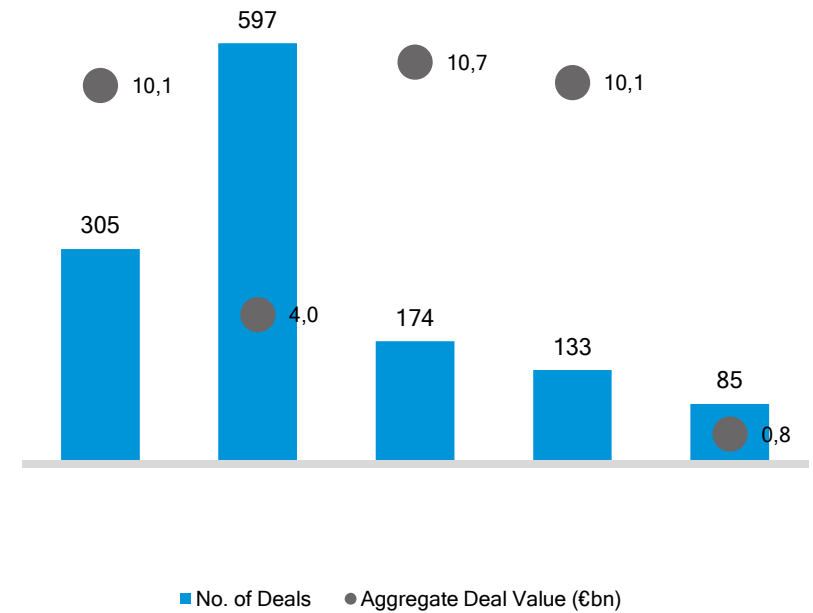


Source: Preqin Pro. Data as of June 2018

France-Based Investors Active in Each Asset Class



Private Capital Deals in France, 2018 - Q1 2019

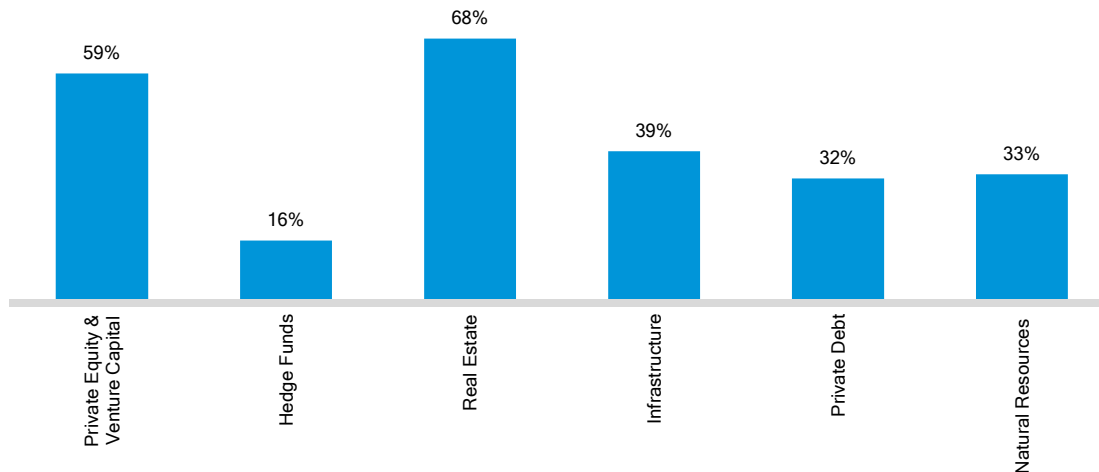


Germany

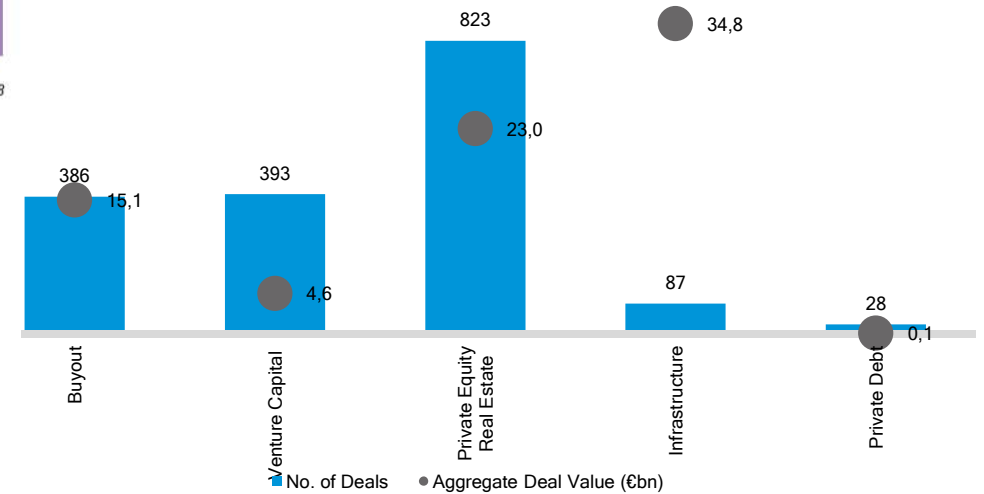


Source: Preqin Pro. Data as of June 2018

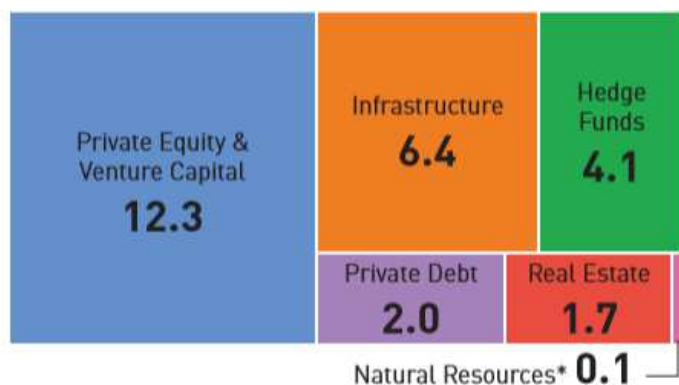
Germany-Based Investors Active in Each Asset Class



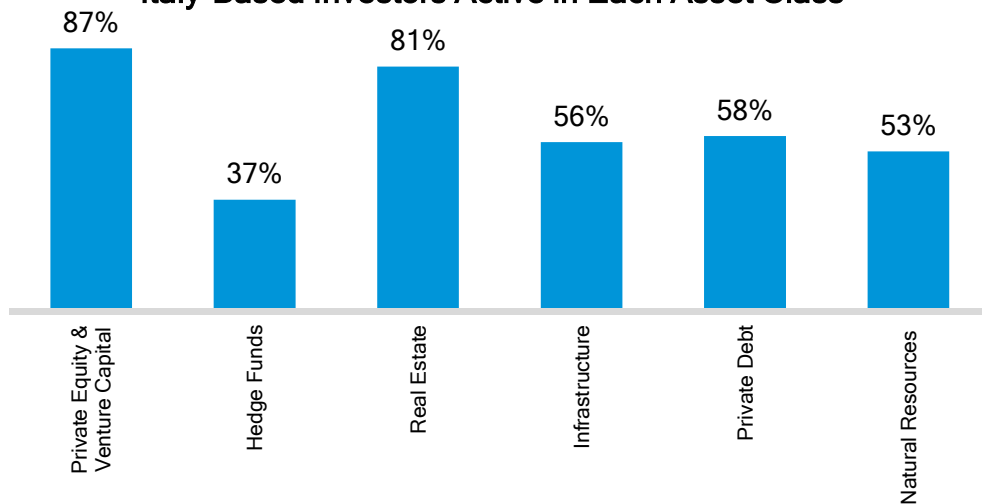
Private Capital Deals in Germany, 2018 - Q1 2019



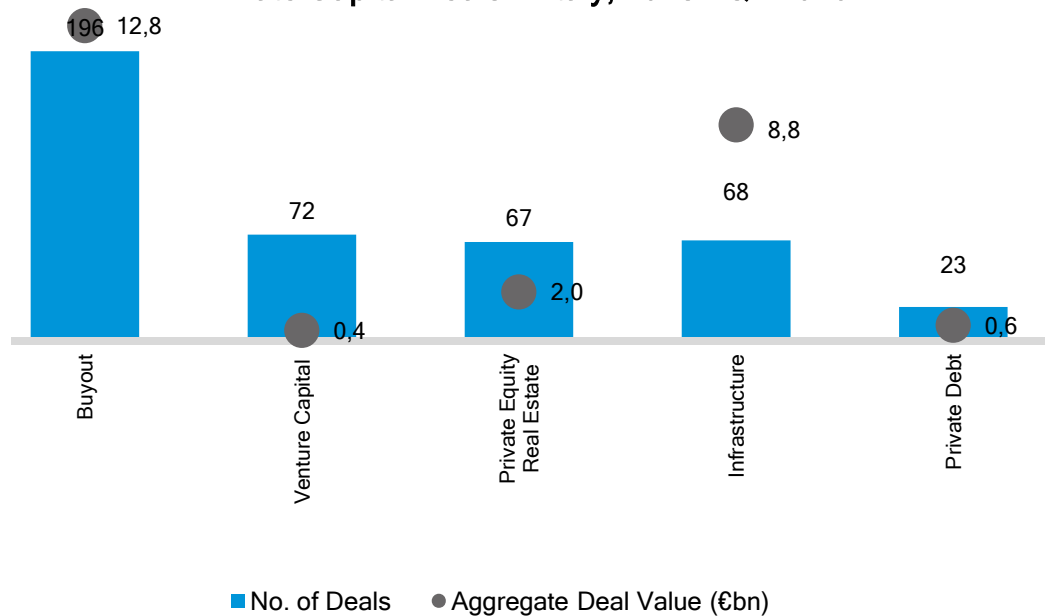
Italy



Italy-Based Investors Active in Each Asset Class



Private Capital Deals in Italy, 2018 - Q1 2019

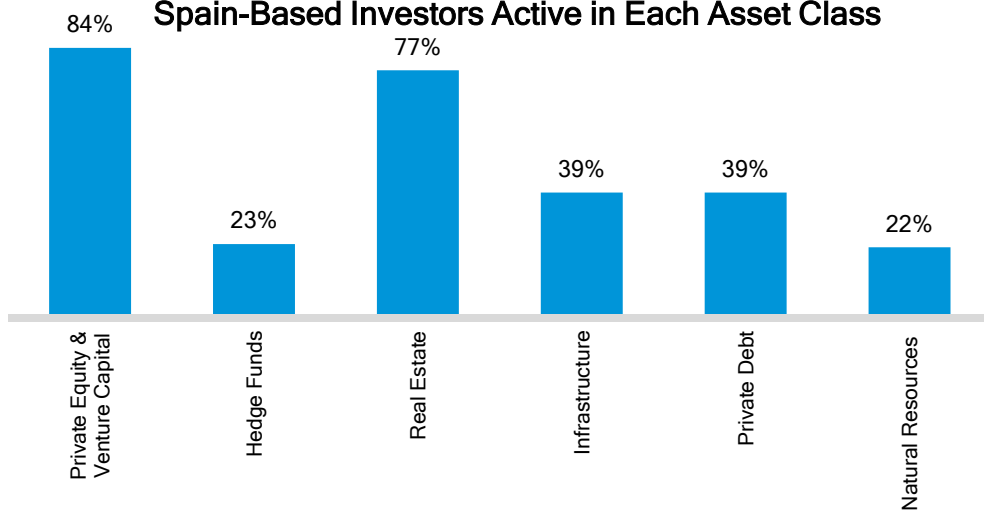


Spain

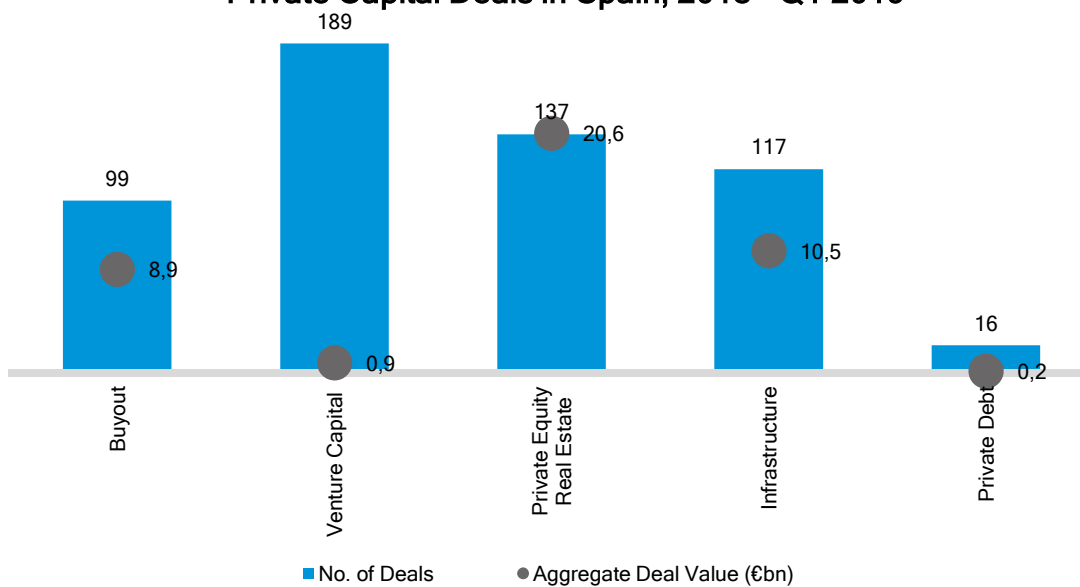


Source: Preqin Pro. Data as of June 2018

Spain-Based Investors Active in Each Asset Class



Private Capital Deals in Spain, 2018 - Q1 2019



Summary

Alternative Assets Are in Excellent Health

Despite macroeconomic headwinds, AUM is at record levels and looks poised to go higher.

Europe is a Hub of Activity for Global LPs

More than 60% of investors with a focus on Europe are from beyond Europe's shores.

European Alternative Landscape is as Complex and Dynamic as the Countries within it

It's important to understand the nuances and differences between alternative assets sector on a country by country basis

Private Equity Could Exceed HF as the #1 Alternative in Europe


Number of Private Capital Deals in Europe Reaches Record Highs

Buyout, VC and PE real estate all had banner years in 2018; however there is still record highs of dry powder to deploy

Data Sources

For more information on our data, analytics and insights, please visit: www.preqin.com





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